

Benoit Colsy
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Supply Chain Specialist

Areas of expertise : Financial management, International procurement, Budget control, Project management, Operation management, Logistic organization, Implementation of strategies, SAP.

Professional Experiences **+ 15 years**

From November 2017 to April 2025: Private wealth manager-Quebec/Canada

- **Real estate management**: Responsible for real estate operations (purchase and sale).
- **Management of assets**: Creation of an investment portfolio in energies and precious metals.

From May 2016 to October 2017:

**Transports Desgagnés-Québec/Canada
Buyer and Logistician
Maritime Transport**

Responsible of the supply chain at national and international level for 4 ships

- **Management of the procurement for technical and mechanical items for 4 ships**: Espada (panamax oil tanker), Bella (passengers and goods carrier), Damia (asphalt carrier) and Zélada (goods carrier).
- **Management of international imports**, creation of purchase orders, control of customs procedures, coordination of the logistics.
- **Active participation in the supply chain for the construction of the Damia Desgagnés ship at the Besiktas shipyard in Turkey.**

Significant participation in the creation of a supply chain strategy for food items

- **Definition of call for tenders**, financial analysis of the tenders, negotiation with suppliers.
- **Participation in the creation of contracts**, reflection for improvements of the orders system of Desgagnés fleet.

From November 2015 to December 2015:

**Newrest-New Caledonia/France
Purchasing and Logistic Manager
Catering Services**

- **Procurement management for food and non-food products**: average monthly budget managed of 1 million Dollars.

Management of the warehouse inventory

- Average managed stock of \$500,000 of food and non-food products (uniforms and kitchen equipment's).
- Forecasts analysis of operations in order to optimize stock levels.

Manager of multicultural teams

- **Responsible of the departments**: purchasing (1 person), warehouse (12 people).

From June 2011 to October 2014:

**Sodexo-Qatar
Purchasing and Logistic Manager
Catering Services and Technical Maintenance Services**

- **Selection of suppliers and products locally and internationally.**
- **Prices negotiation** for 700 food and technical items, annual purchasing budget of \$22.6 million.
- **Management of tender procedures** (food items and technical materials).
- **Management of international food importations**, annual volume of \$2.86 million, importations by sea from countries such as: USA, Brazil, Australia, Argentina, Pakistan, India and Lebanon.
- **Control of internal procedures for procurement and maintenance (ISO 9001 standards).**
- **Preparation and analysis of monthly reports for supply chain activities.**
- **Monthly audits** to monitor and evaluate suppliers' performances (24 audits per year).

In 3 years, example of main achievement: 55% increase of the volume for international food imports generating \$80,000 in savings for 2014.

Responsible for the warehouse inventory

- Average stock managed of \$700,000 of food and non-food products (uniforms and kitchen equipment).
- Forecast analysis of operations in order to optimize stock levels.
- Conduct and analyze warehouse inventories.
- Management of safety and hygiene standards (ISO 22000).

Responsible of the logistic to operational sites

- Management of the logistic for 50 "on-shore" sites (military camps, schools, universities and worker camps), 7 trucks (4 Tons) making more than 160 monthly deliveries in average.
- Logistic management for 30 "off-shore" sites (boats and oil platforms), 2 trailers and 42 maritime containers (10 feet).
- Management of investments to optimize the logistic efficiency (+\$250,000).

Manager of multicultural teams

- Responsible for departments: purchasing (5 people), warehouse (30 people), logistic (12 people).
- Responsible for staff recruitments and careers development.
- Management of staff camps.

Leader for a long-term project

- Project manager for the construction of a refrigerated warehouse in extreme conditions (1100 M2, +\$400,000 budget) located in the desert of Qatar, to store food and non-food products.

From May 2009 to June 2011

**Sodexo-Kuwait
Purchasing Manager
Catering Services**

- **Selection of suppliers for food items locally and internationally.**
- **Management of an annual budget of \$9.3 million for food products.**
- **Management of international food product importations, annual volume of \$375,000.**
- **Preparation of monthly analytical reports for purchasing activities.**

Manager of a multicultural team

- Responsible of the purchasing department, team of 8 staffs.

Responsible of a Supply Chain project

- Creation and implementation of a supply chain strategy to deliver food items to 3 American military camps (total average of 2000 soldiers per day, catering services).

Responsible of a mission in the USA for Sodexo group

- Organization of a sourcing mission for new suppliers of food products.

Double Masters/Bilingual English-French

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| 2006/2008 | Master of International Business -Macquarie University -Sydney-Australia |
| 2003/2006 | Master of Supply Chain Management - ISC Business School- Paris-France |
| 2001/2003 | Bachelor of Technology, Business and Administration Management - IUT de Sceaux- Paris University XI-France |
| 1999/2001 | General Baccalaureate - Economics – High School Paul Langevin-Suresnes-France |

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| French | Mother language. |
| English | Language used on a daily basis for the last 15 years. IELTS Result 7/10. |
| Spanish | Read, Write, Spoken (university level). |

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| Computer | Microsoft Office and SAP. |
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References

Supply Chain Director, Transports Desgagnés-Québec/Canada
Mr. Éric Montminy

Vice-President Supply Chain, Sodexo Africa/Middle-East
Mr. Deschard, Email: francois-regis.deschard@sodexo.com