



JOACHIM DRON

PROCUREMENT IMPORT EXPERT

Supplier Interface for Sourcing Assessment / Support for sites.

WORK EXPERIENCE

Procurement Import Expert

FAIVELEY Transport, Saint Pierre des Corps (37) – Railway Equipment 2006 – today

Follow-up of 40 suppliers in Europe and Asia (Hungary, Spain, Italy, Poland, Turkey, Germany, India, China : 25 suppliers) ; one thousand lines of orders managed per year.

Performance tracking of Key suppliers per commodity.

Participation of transport organization with our forwarding agent in order to optimize costs.

Referent to make Logistic Assessments (certified by Internal Audit certification and Logistic Audit training).

Implementation of three Advanced Supplier Warehouse with strategic Suppliers.

Procurement Manager

FAIVELEY Transport 2003-2006

Management team of 6 collaborators .

Follow-up of KPI (OTD, OTP, inventory rotation cycle, stock level) linked with sourcing.

Conduct Actions plans to reduce shortage (safety stock, forecasts, reduction of delivery time).

Set-up of internal improvement projects and keep track of evolution procurement business.

Procurement Planner

FAIVELEY Transport 2001 - 2003

Placing orders according to the ERP every week. Follow-up of acknowledgments of receipt and weekly reminder of order books.

Follow-up of the OTD of the 50 suppliers managed (aluminium extrusion, machining, glazing, wiring, sheet metal, mechanical welding, assembly, plastic).

Review and visit of critical suppliers.

CONTACT

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OBJECTIVES

Multi skilled procurement Technician.

Problem solving tools and activities.

Technical Expertise for Logistic Assessments,

Good knowledge of INCO terms and Asian suppliers.

Strong corporate experience on railway market environment.

SKILLS

Leadership and Expertise in problem solving.

Sense of communication and ability to negotiate.

Spirit of analysis, synthesis, and autonomy.

Fluency in technical oral and written English.

International Logistic.

Implementation of the India platform to optimize stocks and transport (Group application).

HOBBIES

Plane (Ultra Light Aircraft)

Travels

Guitar

Cinema

Buyer

*SUNRISE MEDICAL Parçay-Meslay (37) – Beds and Hospital furniture
1998 – 2001*

Validation of new suppliers.

Follow-up of several technology suppliers (composite, wood, metallurgy, surface treatment, painting)

Implementation of KPI in order to follow PPM, OTD and costs saving.

EDUCATION

B.T.S accounting and business management - Angers -
1991

University financial Diploma - work-study contract in the company SAVAS (49) : implementation of a new tool to reduce fixed fee costs.

Certification INCO Terms 2021

Training CEGOS International Logistics 2012

Training Improvement and Optimization of partnership with Suppliers by AIRBUS Consultants 2005

EMF (BASICS) 2008