



Alain Langis

PROFESSIONAL

Vice-President Sales & Development

P.Bolduc Group – (USA, Canada, International) 2024+
 Business; Concrete Tools and Industrial Metal Work.
 Management; Lead Sales Team and Development.
 Dealers network management
 Industrial metal work sub-Manufacturer.

Vice-President Operations & Development

Rampes Avant-Garde (Quebec & Ontario) 2020-2024
 Business; Ramps and Balconies – Glass, Aluminum & F.G
 Towers, Residential and Commercial.
 Management; Lead Projects, Engineering, Design, Contract,
 Manufacturing, Installation. Development.

Manufacturing Manager.

B-Temia / Wistron Medical Devices (Quebec, Taiwan) 2020
Contract: Period Covid-19
 Business: Dermoskeleton: Conception, Manufacturing.
 Clinical Management under the FDA-820.
 Management; Manufacturing, Estimation, ERP Engineering, Supply
 Chain, Compliance, logistic
 Asia, Europa, Usa Clinical Support.

COO / Vice-president Operations

Bluberi Gaming (Quebec, Chicago, Las Vegas, Taiwan) 2019-20
Contract: Period Covid-19
 Business; Video Games Conception, Mathematics, Casino Slot
 machines manufacturing, installation, and services
 Management; R&D, Re-engineering, Compliance, Manufacturing.
 Supply Chain, installation, sales, ERP.

Vice-president, operations / Engineering

Système Stekar, Beauceville, Quebec 2018-19
 Contract; 1st Priority; Fix Irving Oil HQ building project.
 Business; Curtains Walls and Doors.
 Management; Estimation, Sales, P&L, Engineering, R&D, Procurement,
 Production, installations, Lead projects.

Vice-president, Operations & Engineering / GM Quebec

Gamma Windows & Walls / L'Ange-Gardien, QC. 2013-18
 Business; Curtains Walls & Metal & Doors. (Canada & USA)
 Management; Estimation, Sales, Engineering, Supply Chain,
 Production, logistic, Installation, Lead projects manager,
 Contract Management, KPI, Receivables,
 Laboratory Testing and Certification.

Vice-président, Exécutif (Holding) & Division Gm

Atis Group / Head Office / Longueuil, QC. 2007-13
 Committees; Executive Committee; Merger, procurement, finance, sale,
 acquisition, strategic plans and pre-acquisition due
 diligence review. P&L.

Atis Group / Divisions in Québec and Vancouver 2007-13

Business; 6 Windows & Doors factories.
 1 call center (tele-marketing)
 Stores Network, Builders, Big boxes
 Management; Factories, Lead Projects, Sales, Engineering, RH, IT,
 Stores support, installation, service, claims.

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Languages: Bilingual / French - English

MOBILITY

- ✓ Province of Québec, Ottawa, Vancouver, Calgary, St-John, USA
- ✓ And, Available, Remote with business travel.

PROFESSIONAL PROFILE

- ✓ Senior Management Executive
- Management Cycle from A to Z
- Budget & Finance & P&L
- Multisites & Multi-tasks & International

SKILLS

- ✓ Developer, Organizer, Solver, Tenacious
- ✓ Work Under pressure
- ✓ Customer Management & Sales Networks
- ✓ Engineering, R&D, IT, ERP, KPI
- ✓ Continuous improvement & Lean mgt.
- ✓ Diligence & Acquisition Review
- ✓ Loss prevention (security)
- ✓ Laboratory testing
- ✓ Maximize team strenght and leadership

INDUSTRIES

- ✓ Construction – Building sites – Projects
- ✓ Manufacturing
- ✓ Medical – Slot Machines – Extrusion – Petroleum Dairy– Grocery – Big boxes - Retail

INTERESTS

- ✓ Technology, International, Innovation, Acquisition
- ✓ Animals
- ✓ Gym, Travel, Floraphile.
- ✓ Scuba-Diving

PROFESSIONAL TRAINING

- ✓ Baccalauréat es art / Relations industrielles
Université Laval, 1985
 - Addition/ accounting & IT

Several specific training courses:

- Jack Welch
HSM-Executive - Boston 2006
- Lean Management
Glass Built / Toyota, San Diego 2003
- Leader Program / Crescom International,
Denver & Quebec 2001 & 2004
- Corporative management
Ed Finn, New- Jersey, & Quebec 2001
- Fundamental of contract & change management
FMT/ Houston 1998
- Strategic Sales
Roger St-Hilaire' 1997
- Mandarin 2014-15
- Spanish 2006-07
- English Advance 2005-06
- Closed Space 1990
- Petroleum Fire Fighting – St-John 1994-96

MEMBERS & OTHERS

- Sisters of Charity Volunteer
Serving Meals for the Homeless
- Coach baseball Timbits (field support)
- Cria 1979-2018
- Port of Québec – Response Team
Accident, Fire, Spill 1995-96
- 1st Executive Vice-President
Glass Canada CGA 2013-14
- ACQ Membre
Quebec Construction Association 2002-15
- RBQ, Building Regulations of Quebec
Administrator's Licence 2014
- RBQ ; Building Regulations of Quebec
Team; Prepare exams questions 2012-13
- RBQ, Teams ; ACC1, contract Team
Work on contract standarization 2012
- AVFQ Quebec Glasses Association
Commercial committee 2002-15

Vice-président, opérations et ingénierieSolaris Québec, L'Ange-Gardien, Quebec 2002-07Affaires: Windows and Doors Factory,
Service Centers / Québec, Ontario, Chicago &
New England.Gestion: Operations, planning, chain supply, service
Production, Engineering, Logistic, fleet,
HR, KPI, ERP, CTPAT, R&D.
USA, Quebec, Ontario, sales support.
Laboratory testing & certification (Canada & USA).**Directeur of Operations – Canada**Plastival, Laval, Quebec, Canada 2001-02Business: Extrusion, PVC, HDPE, foam / Railing, Fence
Windows, Pergola / "big box", retailManagement: Planning, production, distribution, extrusion,
QA /QC, RH, IT, SMED
Build a new Extrusion factory**General Manager - Plant**Pelican recreation (H2O), Laval, Quebec, Canada 1999-01

Business: Roll Forming, extrusion, injection, assembly lines

Management: Planning, production, engineering, procurement, QA/QC,
distribution, and HR.(Canada & USA)**Vice-président, administration, opérations et RH**Verreault Navigation, Les Méchins, Quebec, Canada 1997-99Business: Dry dock, dredging
Maintenance & fabrication of BoatManagement: Administration, Human ressources humaines, estimation,
architectural, procurement, ISO, CWB.**Regional Branch Manager**Irving Oil Ltd, Sillery, Qc / QC-Ontario-New England 1990-97Business: C-Stores & service stations, residential & industrial
Branches (23), Bulk plant and MarineTerminal (11).Management: Operations, distribution, human ressources
Budget, P&L, IT, Claims, Fleet.
Ports – Harbour masterOthers : Corporate Team (Head Office):
*Atlantic Emergency Response team:
Accident, Fire, Spill, Contamination....**Lost prevention department:**Investigation, Audit, Legal action, claims...***Sales Representative,**Agropur / Casavant, St-Jérôme, QC. 1987-90Miscellaneous; Quebec warehouse opening (refridgerated)
Open new Territories**Sales Representative & Asst. Store manager,**Provigo / Cash & Carry, Quebec & Laval, QC. Contract 1987**Student - Agent HR, Natrel**Purdel-Natrel / Quebec - QC. 1979-85**Others; Student;**Delivery, butcher-helper, surveyor-assistant 1977-82