



# YOGESHARADHYA B C

#128, Biskur At Post, Magadi Tq, Ramanagar Dist,  
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## Objective

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I am a hardworking and dynamic individual with a passion for sales and business development. With a Bachelor's degree in Arts & Humanities and a proficiency in English, Kannada and Telugu, I am equipped with effective communication skills. I am eager to utilize my leadership qualities and team handling abilities to contribute to the success of a banking sales team.

## Education

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- Tumkur University** 2021  
Bachelor's of Arts ( Arts and Humanity)  
7.0
- Sree Siddhaganga College of Arts science and commerce** 2018  
PUC  
46
- Varin International Residential School** 2015  
Class X  
63

## Experience

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- BHARTI AXA LIFE INSURANCE CO.LTD** 12/08/2022 - 21/06/2024  
● Relationship Manager ( KBL)  
• Worked In Karnataka bank as an Insurance Advisor in the form of Bancassurance.  
• I have worked as a sales executive departments to facilitate communication and deliver personalized solutions to customer's.  
• Communicated regularly to understand needs, and execute to the customer.
- HDFC LIFE INSURANCE CO.LTD** 15/07/2024 - 01/12/2024  
● Senior Corporate Manager ( HDFC BANK)  
• Working in HDFC Bank as an Insurance and Banking Instrumental Advisor.  
• Developed and cultivated lucrative relationship with both new and existing clients through effective communication and exemplary interpersonal skills.  
• Achieved goals for sale of banking targets.

## Skills

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- Leadership Quality • Team Handling • Banking Sales • Business Development • Sales Executive Activities

## Achievements & Awards

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- CERTIFICATIONS • Certificate in Business Skills (CBS) • In SEP 2022 I have been Certified Business Senior Relationship Officer got promoted as Relationship Manager.

## Languages

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- English • Kannada • Telugu