




Harish k

 Bangalore, Karnataka

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SUMMARY

- Result oriented Procurement & Supply Chain professional with Mechanical component Sourcing, Contract negotiation & vendor management, seeking a Challenging Role to Leverage Expertise & Drain Cost Savings
- Experience in implementing strategic procurement initiatives that drive cost savings and supplier performance improvements. Successfully negotiated contracts with key suppliers, achieving significant cost savings and mitigating risks.
- Experience in Direct and Indirect procurement
- Effective in Building & Maintaining Strong Supplier Relations
- Good Knowledge in P2P Process (Procurement to pay)
- Good knowledge in material planning, BOM creation and procurement.
- Effectively meeting suppliers to clear technical doubts to ease manufacturing and reduce mistakes
- Handled the team members and the associates with excellent leadership, problem solving & multi-tasking abilities.
- Good product knowledge with the proper understanding of sheet metal parts manufacturing process.

PROFESSIONAL EXPERIENCE

INDOFUR, Bengaluru.

Designation: SCM (Supply Chain Management)

Products: Manufacturers of Sheetmetal Components & Assembly.

Tenure: July 2024 to Present

Roles and Responsibilities:

- Strategic Sourcing, Contract Negotiation, Vendor Management, Cost Analysis, Market Research .
- Facilitated Negotiations with Vendors to Obtain Discounts up to 15% While Maintaining Quality Standards
- Expertize in NPD Projects and Special purpose Equipments
- Prepared the strategic Sourcing plan for P2P Process[Procurement to pay]
- Good knowledge on mechanical Component's materials & manufacturing process.
- Managed the Procurement Process for Specific mechanical components Ensuring on time Delivery and Quality Standards.
- Developed and Implemented procurement Strategies that led to a10% improvement in Efficiency.
- Conducted Supplier Performance Evaluation & Implemented Corrective Action to Improve Quality and Delivery
- Overall Responsible for Direct and Indirect procurement.
- Preparing & maintained accurate records of Purchase order, NDA & Several Documentation Works.

PRIMEX PLASTICS Pvt Ltd, Bengaluru.

Products: Plastic Injection molding (Plastic Parts Supplier for Automotives, Ex-Hyundai, Kia & AO Smith)

Designation: SCM & marketing

Tenure : sep 2023 to June 2024

Soft Skills: Microsoft Office.

Roles and Responsibilities:

- Handled the Entire Supply Chain from Raw Material Sourcing to Finished Product Delivery.
- Responsible for ISO and IATF Documentation Related to SCM
- Sourcing and Purchasing Raw materials at Competitive Prices from Reliable Suppliers.
- Procurement Lead in Customized SPM and NPD's
- Accurate planning of RM and Consumables based on Monthly usage
- Planning the RM as per Forecast to avoid the Shortages in production
- Negotiated with new Suppliers Regarding Payment Terms and Issued Purchase order
- Implementing and managing inventory systems to ensure adequate raw materials are available while minimizing holding costs
- Evaluating supplier performance based on quality, delivery times, and cost, and negotiating contracts to ensure favorable
- Collaborating with production team to develop production schedules and ensure adequate capacity is available to meet demand
- Responsible for the New RFQ's, Coordinated with Customers Regarding Enquiry.

EDUCATION

- MTech- Machine Design in Bharath University (Deemed) Chennai. (2022) Percentage: 79%
- BTech - Mechanical Engineering in Prist University (Deemed) Tanjore. (2020) Percentage: 62%
- PUC- Sahyadri Pre-University College, Kolar (2016) Percentage: 56%
- SSLC- Mahila Samaja high School, Kolar (2014) Percentage: 77.92%

SOFTWARE SKILLS

- SolidWorks, Microsoft office, Creo V5-Basic, ERP

PERSONAL DETAILS

Name :	Harish k
Father's Name :	Krishnaiah Setty KS
Mother's Name :	Hemalatha K
Date of Birth :	22 nd April 1999
Marital status :	Unmarried
Nationality :	Indian
Languages Known :	Kannada, English, Hindi, Telugu & Tamil
Permanent Address :	No.515, 2 nd Cross, Jayanagar Kolar, 563101

DECLARATION

I hereby declare that the above mentioned information is correct up to my knowledge and I bear responsibility for the correctness of the above mentioned particulars.

Place: Bengaluru

(Harish k)