

Chris Schuckert

1224 E. Harmont Dr., Phoenix, AZ 85020

schuckertchris@gmail.com · 623.565.6408

Chris's Profile

Accomplished leader with extensive business development, sales, marketing, and merchandising experience. Highly skilled Manager capable to assess the needs of potential clients and plan deliverables to exceed their expectations. Proven experience managing business sites in multiple states of operation. Possess strong interpersonal communication and problem-solving skills. Demonstrated leadership skills focused on exceptional customer service. Ambitious and enthusiastic, quick learner, adaptable to shifting business needs, and provides results under pressure. Extensive specialty equipment repair and service training. Looking to work in a challenging position within an entrepreneurial minded company where I am able to leverage my skills and work ethic. Available for travel to meet the needs of customers.

Work Experience

Bridgestone Firestone BSRO

April 2024 - Current

Glendale, Arizona

Store Manager - Firestone Complete Auto Care

Facility Manager with full Operational, Financial, and People responsibilities.

- Ownership of Gross Profit
- Driving store sales and promotions
- Building customer satisfaction and loyalty
- Creating results for teammates, customers, and the company
- Oversight of payroll, budgets, and exceeding facility sales goals
- Navigating challenging customer interactions ensuring a positive outcome
- Creating a positive and exciting workplace for all Teammates fostering an environment of growth and open communication

Chris Schuckert

1224 E. Harmont Dr., Phoenix, AZ 85020

schuckertchris@gmail.com · 623.565.6408

Dyson

March 2015 - October 2023

Phoenix, Arizona

District Manager West Coast -- Dyson Sales and Service Centers

- Regional Leader overseeing all Dyson Sales and Service Centers on West Coast
- Responsible for general regional efficiency and KPI accountability such as revenue, P&L, inventory and staff management
- Sales, service, and repair subject matter expert on all Dyson products
- HR responsibility for over 20 direct reports across Region ranging from training, reviews, coaching, and hiring/terminations
- Large focus on Customer Service and Satisfaction to maintain 5* social media reviews and address customer escalations
- Inventory Cycle Count reconciliation and accountability using SAP/ERP systems
- Successfully maintaining 5%+ regional business growth year over year by supplying the team with tools needed to succeed
- Manage 3rd party technical support and maintaining cross functional training between 3rd party and Dyson facilities
- New product training for customers and employees
- Accomplished attrition fighter by practicing Servant Leadership, Loyalty, Respect, and support of D&I initiatives and training
- Recipient of the Being Dyson Award, nominated by a direct report and voted on by senior leaders

ZenVend, LLC (Vending Company)

January 2007 - March 2015

Phoenix, Arizona

Owner and Operator

- Secure and negotiate contract terms with potential clients including governmental locations and B2B cold calling
- Market vending locations to increase sales growth



Chris Schuckert

1224 E. Harmont Dr., Phoenix, AZ 85020

schuckertchris@gmail.com · 623.565.6408

- Re-establish new vending locations for expired contracts
- Service and repair of vending equipment throughout regional locations
- Manage all accounts receivable and collection efforts
- Direct and communicate all business correspondence through Office Manager

SAST, Inc. (Service & Repair Company)

2004 - 2007

Phoenix, Arizona

Senior Operations Manager and Master Technician

- Repair and maintenance of all Aqua Massage International (AMI) equipment
- Trained employees on troubleshooting and preventative maintenance under AMI guidelines
- Ensured continuous service of all AMI client locations in Arizona, California, Florida, and Nevada
- Provided step-by-step phone service on troubleshooting operating issues with equipment
- Maintained all required repair and service documentation for customer review and access

Rapid Retail, Inc. (Retail Sales & Wholesale Business)

1998 - 2007

Las Vegas, Nevada

Senior Operations Manager – US

- Oversight of 15+ retail and wholesale locations
- Developed standardized sales and marketing strategy for various retail products
- Led manufacturing of products to be marketed and sold in retail locations
- Completed revenue conciliation for business sites in all locations

Chris Schuckert

1224 E. Harmont Dr., Phoenix, AZ 85020

schuckertchris@gmail.com · 623.565.6408

- Responsible for selection and on-boarding of all new hires
- Provided training for all new employees including troubleshooting of retail equipment
- Coordinated the repair and preventative maintenance of all retail equipment
- Co-managed all aspects of business ownership
- Opened and closed all retail sites in multiple locations
- Planned daily business operations, sales, goals, and product merchandising for all locations
- Established new vendor accounts focused on business growth
- Managed P&L responsibilities and account receivables
- Obtained all necessary government licenses and permits required for retail locations
- Services and maintained all vendor relationships
- Responsible for inventory control and re-stocking of all products
- Managed customer service requests and problems
- Selected, hired, and trained all new employees

Education

Graduated 1996

Cactus High School, Glendale, Arizona

Certifications & Skills

- SAP/CRM/ERP experience
- AMI Certified Technician with specialized electrical and mechanical training
- OSHA 10 certified
- Excellent computer skills including Word Processing, Accounting Software, and MS Teams



Chris Schuckert

1224 E. Harmont Dr., Phoenix, AZ 85020

schuckertchris@gmail.com · 623.565.6408

- Experienced Forklift Operator
- Ability to be Licensed or Bonded

References

Excellent references and letters of recommendation available upon request