

# HATIM TAHER BAHARAINWALA



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## **PROFESSIONAL SUMMARY**

Results-driven supply chain professional with 4+ years of experience in inventory management, procurement, vendor negotiation, and parts sales within the automotive and heavy equipment sectors. Skilled in optimizing inventory levels, strengthening supplier relationships, and streamlining processes to improve efficiency and reduce costs. Adept at working with major brands such as JCB, Terex, and Nissan, with a proven track record of reducing aging inventory and diversifying vendor portfolios. Seeking a challenging role with a leading manufacturer to drive supply chain excellence and operational efficiency.

## **CORE COMPETENCIES**

- Inventory Optimization & Control
- Procurement & Vendor Negotiation
- Parts Catalog Expertise (Automotive & Heavy Equipment)
- Workshop Operations & Process Improvement
- SAP ERP & Data Analysis
- Customer Relationship Management
- Leadership & Team Coordination

## **KEY ACHIEVEMENTS**

- Improved parts vendor database and diversified brand portfolio across GCC and international markets.
- Reduced aging inventory by 30%, optimizing working capital and enhancing cash flow.
- Played a key role in minimizing downtime for workshop and rental divisions through efficient parts procurement.

## **EXPERIENCE**

### **Inventory Controller at GB Equipment Solutions**

**April 2023- Present**

- Manage stock levels for leading heavy equipment brands such as JCB, Terex, and Auger Torque.
- Optimize inventory replenishment and provide real-time updates to the parts manager.
- Collaborate with suppliers and logistics teams to ensure timely order placements and deliveries.
- Support the sales team by tracking orders and sourcing parts from local vendors to meet client demands.

**Junior Executive – Part Sales and Purchase  
Aftersales Parts Advisor  
at Bahwan International Group**

**Mar 2022- July 2022  
Dec 2019- Mar 2022**

- Streamlined inventory management, procurement, and parts sales for a multi brand service center.
- Negotiated vendor contracts, increasing the supplier base to 20+ vendors and diversifying brand offerings.
- Supported workshop and rental divisions to minimize downtime by ensuring prompt parts availability.
- Reduced aging inventory by 30% through strategic sales initiatives and improved stock management.
- Specialized in parts cataloging for brands like Nissan, Renault, Suzuki, and Infiniti.

**Technical Coordinator Trainee at Manlift Middle East**

**Jan 2017- June 2017**

- Coordinated workshop operations, ensuring a fleet of 500 machines was site-ready.
- Implemented Kaizen and Kanban techniques to improve inventory management processes.
- Led a 24x7 breakdown team of 6 technicians, delivering rapid on-site support.
- Gained hands-on experience with machines by manufacturers like JLG, Genie, and Teupen.

**Customer Service Executive at Credence Resource Management**

**Sep 2018- July 2019**

Delivered exceptional customer service for a US-based telecom client, resolving billing issues through effective negotiations.

**EDUCATION**

- **B.E. (Hons.) in Mechanical Engineering**, *BITS Pilani, Dubai Campus* (2017)
- **CBSE Grade 12**, *The Indian High School, Dubai* (2013)
- **CBSE Grade 10**, *The Indian High School, Dubai* (2011)

**TECHNICAL SKILLS**

SAP ERP | CAD/CAM | MS Office Suite | Inventory Management Systems

**LANGUAGES**

English | Hindi | Gujarati