



IESEN DERICK PEREIRA

SR. ENGINEER

EMAIL: PEREIRAIESEN@GMAIL.COM

PHONE :+91 961 148 8362

PERSONAL PROFILE

Result oriented and self motivated individual with a passion for leading high performing teams. I possess a diverse experience in equipment , Design/redesign, Develop and test prototypes.

A fast & flexible learner with an excellent track record of success, I have specific experience in Analyze problems, Design/redesign, equipment failures and Auto CAD.

I am passionate about team and organizational development and actively engaged in coaching and mentoring individuals towards success.

AREAS OF EXPERTISE

Repair, installation, and maintenance.
Mechanical skills
Optimization
Clear communication with team members and clients
Problem-solving abilities and analytical thinking\Organizational skills and tasks management

EDUCATION

DIPLOMA ENGINEERING (AUTOMOBILE) 2020
R.N SHETTY RURAL POLITECHNIC MURDESHWAR

SSLC 2013
GOVT. P.U COLLEGE BRAMHAVAR

PROJECT / ACHIEVEMENTS

"ELECTRIC BIKE WITH A GEARBOX"

Reused the mechanical waste from the older motors to create electric bike with a gearbox. The electric bike is eco-friendly, pollution free and affordable.

CONTACT INFO

Address: "Nixon Villa", Pandeshwara Village, Sasthan Post ,Udupi (T&D)
Email: pereiraiesen@gmail.com
phone :+91 961 148 8362
Date of Birth : 07/11/1996
Passport No : S3324019 valid up to(07/06/2028)

WORK EXPERIENCE

SENIOR ENGINEER -SERVICE -RENTAL BUSINESS

Maini Materials movement Pvt. Ltd

May 2023-present

- Develop and implement new sales and marketing strategies.
- Introduce clients to new offerings and products.
- Set up and run trade show booths for project showcases.
- Prepare product sale contracts for presentation to clients for approval.
- Assembling complete product.
- Troubleshooting Controller program .

SENIOR SERVICE ENGINEER AND PARTS MERCHANDISER

Encore Equipments solutions private limited

(OM Voltas forklift) (Terex Fr 17 Farnna Crane sales)

Aug 2021- May'23

- Standardization & ensuring all time availability of service recommended parts in companies.
- Customer satisfaction: Resolution of customer issues related to parts by Scheduling engineer visit & online support.
- Ensuring timely delivery of parts consignment by the help of logistic team.
- Achievement of the user requires standards by the support of Design & quality team.
- Coordinating with service team for the availability of service adherence parts at all the units.
- Sales Farana crane sales and service.

SENIOR SERVICE ENGINEER

- Sales and handling key customers of the business.
- Customer service support, Site visit, Communicating effectively with customers,
- Maintained excellent relations with supplier and client
- Handling the territory of the site
- Achieving the monthly target
- Analyze user needs and design software solutions
- Scheduling tasks at each job site
- Troubleshooting issues and Performing emergency services
- Writing detailed technical reports
- Training others to use equipment
- Ensuring proper adherence to safety requirements in facilities

JR. SERVICE ENGINEER

Anugraha construction technique co. llp

(OM Voltas forklift)

Sep 2020 to Aug 2021

- Sales of products , repair and end to end service.
- Conducting testing to determine working condition of machine
- Detecting the problem and repairing.
- Assisted the team with technical service.

PERSONAL STRENGTHS

- Proficient in English, Hindi, Kannada &Tulu
- Fast Learner & Team Player
- Hardworking, Sincere, Reliable and Honest
- Good Interpersonal Skill & Sociable
- Analytical & Problem solving skill

PERSONAL SKILL

- Problem-solving skills
- Work Ethic
- Technical skills
- Basic computer skills
- Basic Auto CAD

DECLARATION

I hereby declare that the above information's are true to the best of my knowledge.

Date:

Place:

(IESEN)