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# JACK KAYAL

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## CAREER OBJECTIVE

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Hardworking and enthusiastic college student working towards a B.S. in economics and a B.A. in history seeking to utilize business and marketing skills in a summer internship position. Looking to gain experience as a member of a corporate team while applying knowledge of foundational business strategies gained through coursework. Ideal internship will challenge and promote professional growth. Flexible for either remote or in-person opportunities.

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## WORK EXPERIENCE

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### **Yale University HRAF**, New Haven, CT

Marketing Research Intern, Summer 2024

- Reported directly to Director of Membership & Outreach and conducted weekly team presentations
- Integral component of small group tasked with exploring growth potential into new markets
- Created marketing presentations for the team's acquisition programs designed to expand membership
- Analyzed competitor data to determine new product feasibility and pricing recommendations

### **Clemson University**, Clemson, SC

Departmental Tutor, Fall 2024 to Present

- Selected by the Economics department as a tutor for the university's Athletic Academic Services
- Tutoring sessions offered on-demand through the athletic department for small group or individuals
- Provided tutoring to over two dozen student athletes to date

### **Moxie Restaurant**, Madison, CT

Host/Table Server, Summers 2021 and 2022

- Responsible for tracking waitlist, open tables, and guest seating at busy restaurant as front-end host
- Worked to ensure guest satisfaction as well as management's table turnover expectations

### **LaPointe Baseball Camp**, Madison, CT

Junior Coach, Summers 2017-23

- Assisted in the development and implementation of daily drills, conditioning, and training for summer camp
- Progressed from assistant to junior coach during six years with the program

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## EDUCATION

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**Clemson University**, Clemson, SC

**Dual Degree:** B.S. Economics/B.A. History

**Graduating:** May 2026

### **Academic Awards & Achievements**

- 3.72 GPA
- Alpha Lambda Delta Honor Society
- Dean's List
- National Honor Society
- Oxford Scholar Program
- National Collegiate Scholar

### **Relevant Coursework**

- Public Economics
- Foundational Business Practices
- Intermediate Microeconomics
- Business Marketing & Promotion
- Managerial Accounting
- Business Statistics

### **Extracurricular Activities**

- Phi Sigma Kappa Fraternity
- Clemson Economics Club
- Intramural Basketball

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## COMMUNITY INVOLVEMENT

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- American Cancer Society
- Madison Turkey Trot
- Earth Day Annual Cleanup