

Jacob Hasse

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Project Manager

Certified Project Management Professional with over a decade of experience leading healthcare teams across multiple companies. Proven track record of driving business growth, achieving a 20% revenue increase within four months. Successfully transitioned from a career as a business leader and chiropractor to become a project manager and consultant to better leverage technology to deliver transformative business solutions on a global scale.

Work Experience

Consultant/Fractional Project Manager

04/2024 - Present

Hasse Tech Solutions - Littleton, CO

- Improved workflow efficiencies for sales managers that saved 3 hours per week in reviewing KPI and OKRs.
- Led presentations among executives to manage project lifecycles and implement timely communication among team members that led to KPIs being met more consistently.
- Generated multiple new templates and systems to improve the overall PMO processes for an organization.
- Implemented custom built SaaS tools to automate data capture and analysis for team members to deliver products in a fast paced environment with constant requirement and compliance changes.
- Created unique sheet automations and formulas for sales reps in the construction industry to improve estimation accuracy and generate more detailed reports between company divisions.
- Leveraged multiple project management software tools into one cohesive platform that improved operational efficiency among different company divisions.
- Exceeded client satisfaction in the real estate industry to become their go to person for managing new projects.

Clinic Director

11/2022 - 04/2024

100% Chiropractic - Littleton, CO

- Managed a team into adopting and implementing best practices to successfully grow revenue to \$700,000 in year one by demonstrating effective leadership and conflict resolution skills.
- Became the go to person to lead quarterly meetings with the CEO of the franchise and other relevant stakeholders in presenting business analysis to determine the viability for initiation of upcoming projects.

Lead Chiropractor

10/2020 - 10/2022

Amplify Chiropractic - Littleton, CO

- Created a change management plan to organize office procedures around customer data that led to new patient care initiatives resulting in 92% satisfaction rate and a 20% increase in revenue over a 4 month project timeline.

Founder/Chiropractor

02/2015 - 09/2020

Hasse Family Chiropractic - Lakewood, CO

- Successfully founded and operated a healthcare small business for 5 years, demonstrating expertise in business development, strategic planning, financial analysis and operational management.

Certifications

Smartsheet Core Product: Smartsheet

07/2024

Project Management Professional (PMP): Project Management Institute

03/2024

Google Project Management: Coursera

12/2023

Technology

Smartsheet, Monday.com, Trello, Jira, Asana, Slack, Kanban, Generative AI Platforms, Google Suite, MS Office Applications, Microsoft Project, Constant Contact, Microsoft Azure, Tableau

Skills

Gathering Requirements, Project Scope and Charter Development, Compliance and Regulations, Risk Management, Communication plans, Budgeting, Project Timeline, Database Management, Cybersecurity, SDLC, Agile Methodology

Education

Masters of Science: Logan University, Chesterfield, MO

09/2015 - 05/2016

Doctor of Chiropractic: Logan University, Chesterfield, MO

09/2011 - 12/2014

Bachelors of Science: Logan University, Chesterfield, MO

08/2008 - 12/2013