

Summary

Resourceful Warehouse and Logistics Manager with 4.7 years of experience managing customs import operations, warehouse activities, and supply chain logistics for over 450 franchise locations across Karnataka. Skilled in inventory management, logistics optimization, franchise compliance audits, and operational streamlining. Demonstrated success in cost reduction, process improvement, and team leadership, while maintaining the highest standards of safety and regulatory compliance. Proactive in identifying inefficiencies and implementing practical solutions to enhance overall warehouse and logistics performance.

Skills

Warehouse Management & Operations Logistics Coordination & Route Optimization

Franchise Auditing & Compliance Inventory Management & Stock Control Vendor Management & Negotiation

Cost Reduction & Process Improvement Team Leadership & Staff Training Data Analysis & Reporting

Safety & Regulatory Compliance ERP & WMS Systems Microsoft Excel (Advanced) import operations

Customs import import operations

Education

IIMM
PGDM (MBA) in Supply Chain Management

VTU BELAGAVI
BE (MECHANICAL ENGEERING)

Sree Kalabhyaraweshawara Polytechnic , DTE
Diploma - Mechanical engg, CGPA: 86
Jun 2015 Bangalore, Karnataka

Experience

Winfinith marketing pvt ltd
Bangalore, Karnataka
Jan 2021 - Nov 2024

Warehouse and Logistics Manager

- Oversaw daily operations of a central warehouse servicing 350+ franchises, improving inventory turnover by 15% through efficient inventory control and order processing.
- Managed transportation and logistics for goods distribution, optimizing routes and reducing transportation costs by 12% through strategic route planning and carrier negotiations.
- Conducted monthly and quarterly audits at franchise locations, ensuring inventory accuracy and operational compliance, resulting in a 20% improvement in overall compliance scores.
- Led and trained a team of 45+ warehouse and logistics staff, fostering a collaborative environment that drove a 10% increase in team productivity.
- Identified and implemented process improvements in warehouse operations and logistics, reducing operational costs by 15% and improving on-time delivery rates to

90%.

- Negotiated contracts with vendors and third-party logistics providers, achieving a 10% reduction in procurement costs while maintaining service levels.
- Utilized WMS to manage inventory levels, reducing inventory discrepancies by 10% and improving stock accuracy through enhanced tracking and audit procedures.
- Generated weekly and monthly reports on key performance indicators (KPIs), providing actionable insights to senior management that informed strategic decisions and improved operational efficiency.

Kinlong hardware india
pvt ltd
BENGALURU RURAL,
Karnataka

Dec 2024 - Present

● Warehouse Operations Manager

- Managed end-to-end customs clearance for import shipments, ensuring 100% compliance with regulatory requirements and avoiding any penalties.
- Prepared and verified import documentation, including Bills of Lading, Commercial Invoices, and Packing Lists, ensuring accuracy and completeness to expedite clearance processes.
- Liaised with customs brokers, freight forwarders, and government authorities to facilitate smooth customs clearance, reducing clearance times by 15%.
- Coordinated with shipping lines and transporters to ensure timely delivery and unloading of imported goods, minimizing delays and demurrage charges.
- Collaborated with the internal accounts team for timely payment of customs duties and charges, ensuring compliance with financial regulations.
- Implemented and maintained best practices for customs compliance and documentation accuracy, resulting in zero compliance violations.
- Resolved customs queries and holds efficiently, preventing demurrage and penalties and ensuring smooth import operations.
- Trained and guided team members on customs clearance procedures and documentation requirements, enhancing team knowledge and efficiency.
- Managed a team of 30 warehouse personnel, supervising daily operations and achieving a 98% order fulfillment rate.
- Developed and executed an inventory optimization plan, reducing inventory holding costs by 20% while maintaining a 95% customer service level.
- Utilized lean principles to improve warehouse efficiency, reducing lead times for order fulfillment by 12%.
- Collaborated with transportation and logistics teams to optimize shipping and receiving processes, reducing transportation costs by 5%.
- Managed a budget of over 1 Cr, ensuring efficient resource utilization and cost containment while meeting operational targets.
- Conducted regular audits and inspections to ensure compliance with regulatory requirements and best practices, maintaining a safe and compliant warehouse environment.
- Led a team in implementing a crossdocking strategy, reducing inventory carrying costs and improving cash flow by 10%.
- Developed training programs for new warehouse employees, ensuring smooth onboarding and skill development.
- Collaborated with customers to understand their needs and provide customized warehouse solutions, enhancing customer satisfaction.
- Developed standard operating procedures (SOPs) for warehouse operations, ensuring consistency and efficiency across all processes.
- Identified and implemented emerging technologies to enhance warehouse operations and improve productivity by 8%.
- Mentored and coached junior warehouse staff, providing guidance and support for career development.
- Collaborated with IT teams to integrate warehouse systems with enterprise resource planning (ERP) and other business applications, streamlining data flow and improving decision-making.

- Provided regular reports to senior management on warehouse performance, identifying areas for improvement and optimization.
 - Created and maintained a positive and inclusive work environment that fostered teamwork and collaboration, resulting in improved employee morale and retention.
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Accomplishments

- Reduced logistics costs by 12% through effective route planning, carrier negotiations, and implementation of optimized transportation strategies.
- Increased audit compliance scores across franchise locations by 20% by standardizing audit processes, enhancing communication, and providing targeted training to franchisees.
- Achieved 98% inventory accuracy by implementing enhanced stock tracking measures, conducting regular franchise audits, and utilizing WMS functionalities effectively.
- Cleared 100% of import shipments on time, avoiding demurrage charges and ensuring seamless production flow
- Negotiated with freight forwarders and transporters, achieving an average 10% cost reduction in annual logistics expenses
- Handled high-volume customs documentation with zero non-compliance penalties.
- Successfully managed the clearance of critical shipments requiring BIS or other regulatory approvals.
- Improved warehouse inventory accuracy from 85% to 99% through improved audit processes

Language

Kannada

English

Hindi

Personal Information

- LinkedIn Profile URL: <https://www.linkedin.com/in/manjunatha-s-293811173?trk=contact-info>