

Ramkumar RAMACHANDRAN

Industrial Buyer / Supply Chain

Industrial Buyer with over 5 years of experience in strategic purchasing, global sourcing, and project coordination within multicultural environments. Proven expertise in supplier relationship management (SRM), contract negotiation for machined parts, electrical switch gear and electronic components.

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📍 Toulouse, France

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WORK EXPERIENCE

Commodity Buyer (Client: AIRBUS) Capgemini Engineering

01/2023 - 04/2025

Toulouse, France

Portfolio: €20M | Categories: Machined parts, sheet metal, assemblies

- Managed the end-to-end Aerostructure procurement process: RFQs, sourcing, negotiation, and supplier follow-up.
- Qualified and onboarded 3 new suppliers, securing the strategic panel.
- Negotiated framework agreements, achieving 3–5% annual savings.
- Improved supplier On-Time Delivery (OTD) and tracked project KPIs.
- Coordinated projects: BOM validation, Engineering/Quality interface, and procurement reporting.

Buyer

Alantys Technology

01/2022 - 12/2022

Paris, FRANCE

Portfolio: €10M | Sector: Global electronic components distribution

- Negotiated and managed purchase orders with OEMs and franchised suppliers (active, passive, LED, connectors).
- Reduced lead time by 10% through a customized supplier tracking dashboard.
- Evaluated and benchmarked over 50 suppliers to improve competitiveness.
- Deployed anti-counterfeiting measures ensuring procurement quality and traceability.
- Achieved €0.8M cost savings through PPV optimization.

Airfreight Export Agent DHL Global Forwarding

10/2020 - 05/2021

Paris, FRANCE

Rafale Aircraft – Spare Parts Shipment

- Managed export of spare parts from France to India, ensuring 100% OTD.
- Prepared and verified all export documentation, guaranteeing full compliance with customs regulations.
- Coordinated with suppliers, and internal teams to streamline logistics.

Buyer

Lapmaster Wolters India Pvt Ltd

09/2017 - 08/2019

Chennai, INDIA

Portfolio: \$8M | Equipment: Lapping and Grinding Machines

- Managed direct purchases (Switchgear, Control panels, Wiring & connectors).
- Conducted tenders and supplier negotiations, achieving 8–10% cost savings.
- Optimized procurement schedules with production teams, reducing LT by 15%.
- Rationalized suppliers, cutting the base by 20% while maintaining quality and delivery.

TECHNICAL SKILLS

MS Office (Excel, PowerPoint, Word)

ERP: SAP, Sage

International sourcing

Contract negotiation

Cost reduction

KPI monitoring/reporting

End-to-end purchasing process

G-suite

Logistics coordination (3PL)

KAIZEN, TQM

Power BI

EDUCATION

Audencia Business School, France
(09/2019 - 07/2021)

Master in Supply Chain Management

Anna University, India (08/2013 - 05/2017)

Bachelor in Electronics & Instrumentation Engineering

CERTIFICATION

Supply Chain Excellence, Rutgers University
(05/2023)

SAP External Procurement S/4 HANA
(06/2025)

LANGUAGES

English

Bilingual

French

Limited Working Proficiency

Malayalam

Native