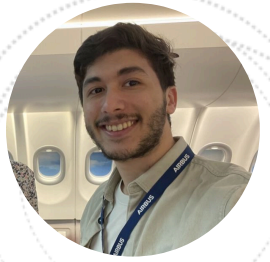


WALID EL GROUH

Application letter for job position or VIE in Business and Sales /
Project Management / Purchasing / Supply Chain

+33695390326 @ walid.elgrouh@gmail.com linkedin.com/in/walid-elgrouh Toulouse, France



COVER LETTER

Dear Recruiter,

I am excited to express my strong interest in joining your organization through the **VIE program in a role related to Project Management, Digitalization, or International Trade and Sales**. With hands-on experience in these domains and a solid academic foundation, I am confident in my ability to contribute to your team while pursuing my passion for operational excellence and international business.

In my current role as a **Cabin and Digital Projects Purchasing Apprentice at Airbus**, I have gained extensive experience managing supplier relationships, negotiating contracts, and ensuring operational support for the ramp-up of critical aerospace programs. These responsibilities have not only sharpened my project management skills but also exposed me to the complexities of coordinating cross-functional teams in a high-pressure, global environment. My ability to adapt quickly and deliver results has been instrumental in supporting key organizational objectives.

Previously, during my time as a **Business Development Intern at LD Export Gulf**, I facilitated European businesses' market entry into the Gulf region. This role required conducting in-depth market research, coordinating business seminars, and identifying strategic opportunities for clients. It enhanced my understanding of international markets and strengthened my ability to bridge cultural and business practices effectively.

Additionally, as a **Procurement Apprentice at Safran**, I spearheaded a project analyzing the impact of blocked parts within the supply chain. This initiative involved close collaboration with suppliers and internal teams to resolve bottlenecks and optimize processes, resulting in improved lead times and cost efficiencies. These experiences have solidified my expertise in procurement strategies, stock management, and supplier performance tracking.

Beyond my professional achievements, my academic journey has prepared me to excel in a VIE role. I am pursuing a **Master in Management at Toulouse Business School**, ranked among the top business schools worldwide, where I have specialized in International Business. My technical proficiency in tools such as SAP, Power BI, and Python, combined with my multilingual capabilities in French, English, Spanish, and Arabic, equips me to thrive in dynamic, multicultural environments.

I am particularly attracted to the VIE program for its unique blend of professional and international exposure. This opportunity aligns perfectly with my aspiration to contribute to global projects that drive innovation and efficiency in operations. My commitment to collaboration, strategic thinking, and continuous improvement makes me a strong fit for the challenges and opportunities your organization offers.

Thank you for considering my application. I would welcome the chance to discuss how my experiences and skills align with your needs.

I look forward to the possibility of contributing to your team's success.

Yours sincerely,
Walid El Grouh