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## Saad Alharbi

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Sales Executive  
+966 537812009 | saad09x@gmail.com

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### Education

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- **Umm Al-Qura University**  
Bachelor: Hospitality & Tourism 2020
- **Umm Al-Qura University**  
Diploma Ground operations of aviation 2021
- **Athena Global Education**  
Diploma: Sales & Marketing 2023

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### Experience

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- **Seera Almosafer** 12/2023 -  
Sales Specialist
- **Raffles Makkah Palace** 06/2023 - 12/2023  
Front Office Supervisor
- **Raffles Makkah Palace** 11/2022 - 06/2023  
Front Office Agent
- **Shangri-la Jeddah** 10/2021 - 10/2022  
Front Desk Agent (Pre-opening)

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### Achievements & Awards

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- 3rd place in Incremental Sales Revenue at Raffles Makkah Palace
- Top Heartist, 2nd Quarter( Best employee of the second quarter ) at Raffles Makkah Palace
- The Nominee of the best employee at Raffles of the first quarter
- Shangri-la Circle - Enrollment Membership Winner

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### Courses

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- Forbes Travel Guide Standards (Forbes)
- Swiss Hotel Management (SEG)
- Hospitality Manager (AHLEI)
- Managing Quality Assurance (Almosafer)
- Public relations and ceremonies in the tourism sector (Ministry of tourism)
- The concept and importance of quality in tourism and hospitality (Ministry of tourism)

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### Skills

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- Oracle System (Opera, Opera Cloud, RMS, SIM, HRMS)
- Sales Force (CRM)
- MS Office
- Upselling expertise

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### Languages

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- Arabic
- English

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### Reference

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- **Mr. Ahmed Alamri - Raffles Makkah Palace**  
Front Office Manager  
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- **Mr. Osama Alharbi - Karten AlUla**  
Front Office Manager  
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