

KENRICK SALMON

9 Little loch Way, Windsor, CT 06095 | C: (860) 805-4485 | kenricksal2@gmail.com

Professional Objective

I am a reliable, dependable, outgoing, and energetic with over 17+ years of experience as route supervisor and district manager. I bring extraordinary level of business knowledge and leadership skills that are client focused. I have had the pleasure of working closely with unit managers to fill the medical office needs. I am motivated, passionate, and a hard-working team player that works hard in reaching company plan expectations and goals. I have a drive for excellence and possess strong organizational and prioritization abilities. My goal is to continue delivering the best customer service experience while reaching profitable goals.

Skills & Abilities

- Strong leadership development, and a drive for growth
 - Account management, sales, territory management, and overseeing operations
 - Excellent customer relationship management skills
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Experience

District Manager

UNITEX

February 2001 - 2019

- Developed proficiency in communicating with office managers and medical staff to fulfill supply needs.
- Act as a liaison between headquarters and district areas by making regular visits and interacting with managers.
- Developed proficiency in managing and directing sales force to achieve sales and profits.
- Ensures that the drivers under my supervision delivered value and excellent service to all clients.
- Ensured that all deliveries were executed with proficiency, profitably and in compliance with best business practices.

Production mechanic

TLD Ace Corporation

January 2022-present

- Building air start units for commercial and military air plains.
- Work with team members to solve complex issues
- Solving design problems, to ensure customer satisfaction

Education

EDUCATION

- Fairleigh Dickinson University.1990-1992